Marketing Mail (See reverse for First Class Rates)

COMMERCIAL: LETTERS

Letters	Entry		Automation	
weighing 3.5 ounces or less	Discount	5-Digit	AADC	Mixed AADC
(Per-piece	None	0.326	0.361	0.381
price)	DNDC	0.299	0.334	0.354
	DSCF	0.291	0.326	_

FLATS

	Entry Discount	Automation			
		5-Digit	3-Digit	ADC	Mixed ADC
Flats weighing	None	0.609	0.786	0.893	0.976
4.0 ounces or less	DNDC	0.538	0.715	0.822	0.905
(Per-piece price)	DSCF	0.518	0.695	0.802	-
Flats weighing	None	0.896	0.896	0.896	0.896
more than 4.0 ounces ¹	DNDC	0.896	0.896	0.896	0.896
(Per-pound price)	DSCF	0.896	0.896	0.896	_

NOTE: FLATS HAVE A NEW PRICING STRUCTURE BASED ON 2-TIER SYSTEM

NON-PROFIT: LETTERS

Letters	Entry		Automation	
weighing 3.5 ounces or less	Discount	5-Digit	AADC	Mixed AADC
(Per-piece	None	0.171	0.206	0.226
price)	DNDC	0.144	0.179	0.199
	DSCF	0.136	0.171	-

FLATS

	Entry Discount	Automation			
		5-Digit	3-Digit	ADC	Mixed ADC
Flats weighing	None	0.384	0.561	0.668	0.751
4.0 ounces or less	DNDC	0.313	0.490	0.597	0.680
(Per-piece price)	DSCF	0.293	0.470	0.577	_
Flats weighing	None	0.706	0.706	0.706	0.706
more than 4.0 ounces ¹	DNDC	0.706	0.706	0.706	0.706
(Per-pound price)	DSCF	0.706	0.706	0.706	-

NOTE: FLATS HAVE A NEW PRICING STRUCTURE BASED ON 2-TIER SYSTEM



SG360° Postal Optimization Solutions may help you achieve lower rates.

We can help offset the July 2023 rate increase.

Contact your SG360° sales rep to receive an analysis of your unique postal files.

Questions?

Contact us at marketing@sg360.com

First Class Mail (See reverse for Marketing Mail Rates)

COMMERCIAL: LETTERS & CARDS

Postcard

Weight Not Over Automation Ounces 5-Digit AADC Mixed AADC 1-3.5 0.498 0.537 0.561

0.376

0.388

0.355

FLATS

Wainht Nat Over					Non Auto
Weight Not Over	Automation				Non-Auto
Ounces	5-Digit	3-Digit	ADC	Mixed	Presorted
1.0	0.831	1.037	1.098	1.234	1.270
2.0	1.071	1.277	1.338	1.474	1.510
3.0	1.311	1.517	1.578	1.714	1.750
4.0	1.551	1.757	1.818	1.954	1.990
5.0	1.791	1.997	2.058	2.194	2.230
6.0	2.031	2.237	2.298	2.434	2.470
7.0	2.271	2.477	2.538	2.674	2.710
8.0	2.511	2.717	2.778	2.914	2.950
9.0	2.751	2.957	3.018	3.154	3.190
10.0	2.991	3.197	3.258	3.394	3.430

RETAIL: LETTERS & CARDS

Weight Not Over	Single-Piece	Single-Piece Meter	
Ounces	Stamp		
1.0	0.66	0.63	
2.0	0.90	0.87	
3.0	1.14	1.11	
3.5 ²	1.38	1.35	
Postcard	0.51	_	

FLATS

Weight Not Over	Single	
Ounces	Piece	
1.0	1.35	
2.0	1.59	
3.0	1.83	
4.0	2.07	
5.0	2.31	
6.0	2.55	
7.0	2.79	
8.0	3.03	
9.0	3.27	
10.0	3.51	

SG360 Additional Postage Savings

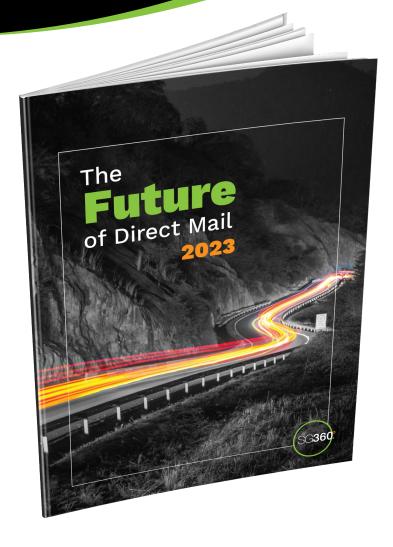
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Using data gathered in March of 2023, this new edition of The Future of Direct Mail identifies several areas that mailers should address to get the most out of their direct mail investment, including:

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- Insights into why new mailers appear to be outperforming veterans – and how veterans can catch up

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